

World Sailing 2022 Plaque Fee Report

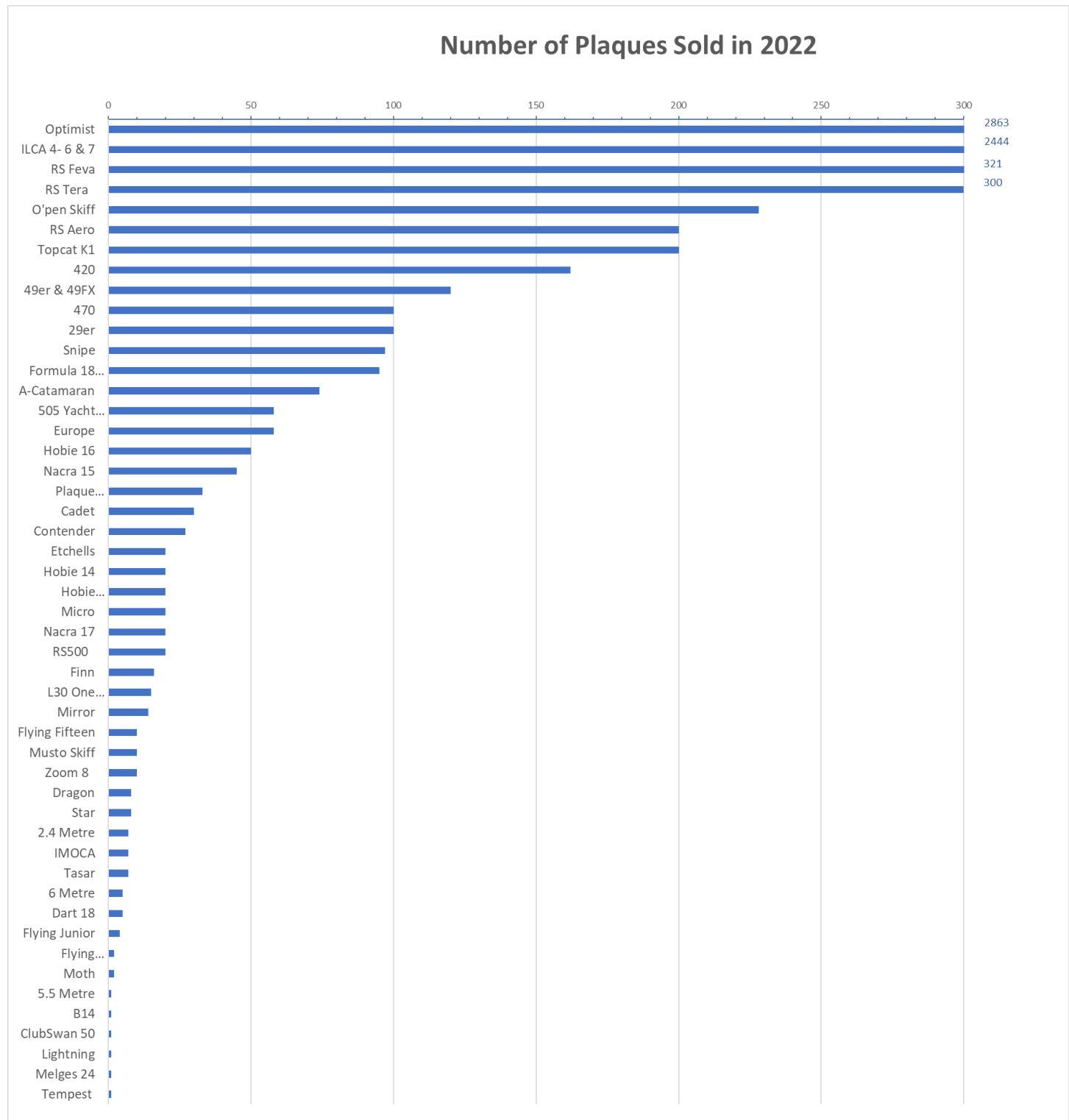
For Information

- 1.1 World Sailing classes are subject to a fee for each boat, a payment duly marked by affixing a WS plaque to the respective boat. The specific fee is established through mutual agreement between the class and World Sailing when the class agreement is instituted. Typically, this agreement employs a percentage of the boat's price (excluding sails) as a reference point for negotiation, in accordance with Regulation 10.3(c): 0.4% on the first £20k, 0.2% on the next £70k, and 0.1% on amounts exceeding £90k.
- 1.2 In the year 2022, we had a total of 118 Class Associations, each with its distinct agreement in place. In some instances, the WS plaque serves the dual purpose of collecting fees for both the classes (Class Share) and the designers (Designer Share).
- 1.3 Most of these agreements adhere to one of the following systems:
 - (a) World Sailing oversees the procurement and issuance of plaques, selling them either to the class or the manufacturer.
 - (b) The class manages the issuance of plaques on behalf of World Sailing and provides information on the numbers sold.
 - (c) Alternative schemes not centred on plaques, such as board registrations or a percentage of the retail price of equipment sold.
- 1.4 For the year 2022, World Sailing successfully sold a total of 7,861 plaques. In the attached report, you will find the following key findings:
 - (a) Out of the 118 classes, six classes accounted for 80% of plaque sales.
 - (b) A mere 12 classes accounted for 90% of plaque sales.
 - (c) Remarkably, 46 classes reported no new equipment sales.

November 2023
 WS Classes Committee meeting
 Agenda item 4.1.c

Total n° Plaques 7861	2022 World Sailing Plaques sold				
Class	Q1 Jan-March	Q2 Apr-Jun	Q3 Jul-Sept	Q4 Oct-Dec	Total
Optimist	672	825	620	746	2863
ILCA 4- 6 & 7	645	501	704	594	2444
RS Feva	136	75	75	35	321
RS Tera	200	0	100	0	300
O'pen Skiff	0	0	0	228	228
RS Aero	0	0	200	0	200
Topcat K1	0	200	0	0	200
420	34	65	39	24	162
49er & 49FX	50	0	35	35	120
470	0	15	20	65	100
29er	0	0	100	0	100
Snipe	31	24	29	13	97
Formula 18 & Nacra Infusion	0	30	15	50	95
A-Catamaran	41	1	30	2	74
505 Yacht Racing	0	0	0	58	58
Europe	0	58	0	0	58
Hobie 16	0	0	50	0	50
Nacra 15	20	25	0	0	45
Plaque Replacement*	9	12	5	7	33
Cadet	0	30	0	0	30
Contender	9	11	4	3	27
Etchells	10	10	0	0	20
Hobie 14	20	0	0	0	20
Hobie Dragon	20	0	0	0	20
Micro	0	0	20	0	20
Nacra 17	10	10	0	0	20
RS500	4	6	0	10	20
Finn	0	8	7	1	16
L30 One Design	0	0	15	0	15
Mirror	0	4	3	7	14
Flying Fifteen	0	0	10	0	10
Musto Skiff	0	10	0	0	10
Zoom 8	0	0	0	0	10
Dragon	4	2	1	1	8
Star	5	1	1	1	8
2.4 Metre	2	2	2	1	7
IMOCA	0	0	0	7	7
Tasar	0	7	0	0	7
6 Metre	1	3	0	1	5
Dart 18	0	0	0	5	5
Flying Junior	0	3	1	0	4
Flying Dutchman	0	2	0	0	2
Moth	2	0	0	0	2
5.5 Metre	1	0	0	0	1
B14	0	0	1	0	1
ClubSwan 50	1	0	0	0	1
Lightning	0	0	0	1	1
Melges 24	1	0	0	0	1
Tempest	0	0	1	0	1

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No Plaque Sold -		
12 Metre	International One Design	SB20
8 Metre	J/111	Shark 24
Class 40	J/22	Soling
Diam 24	J/24	Sonar
Enterprise	J/70	Speed Windsurfing
Fareast 28R	J/80	Splash
Fireball	M32 Catamaran	Sunfish
Formula 16	Maxi	Swan 45
GC32	Melges 20	Topper
GP 14	Melges 32	Tornado
Hansa 2.3	Nacra F20	TP52
Hansa 303	Nacra Infusion	Vaurien
Hansa Liberty	Ocean 65	Viper 640
H-Boat	OK Dinghy	Windsurfer
Hobie Tiger	Platu 25	X-35
Hobie Wildcat	RC44	X-41
International 14	RS21	Yngling

*Additional Information		
Formula Kite	Different Scheme	3474 Foils & 1930 Kites
iQFOIL	Different Scheme	782 Foils, 449 boards, 184 fins, 2506 sails, 2242 mast, 539 booms
iQFOIL Youth & Junior	Different Scheme	430 Foils, 856 boards, 264 fins, 951 sails, 814 mast, 1185 booms
IKA - Open & TTF	Different Scheme	108 ridders
IKA - TTR & KF	Different Scheme	102 ridders
Techno 293 & Techno 293+	Different Scheme	905 boards & 467 rigs- include Techno 293+
TWFOIL 130	Different Scheme	99 Foils, 261 boards, 71 sails
Kona	Different Scheme	20 boards & 8 Sails
Funboard & Youth Funboard	Equipment Registration	68 new model in 2022 - includes Youth Funboard
Raceboard	Equipment Registration	3 new models in 2022
Formula Windsurfing	Equipment Registration	10 new models in 2022
Plaque Replacement	Equal for every equipment	