

WORLD SAILING POLICY REGISTER

EVENT FEES AND COMMERCIAL & MEDIA RIGHTS

1. Fees

- 1.1 This policy is set by Council but the Board is authorised to change the financial amounts from time to time.
- 1.2 The Board may adjust or waive any fee payable under this policy in special circumstances.

Approval Fees

- 1.3 Excluding those events which pay a grading fee under this policy., the organizing authority of an event with:
 - (a) cash or cashable prizes;
 - (b) appearance payments;
 - (c) individual sponsorship payments by the event organizers or otherwise; or
 - (d) any/or other benefits of a similar nature totalling more than €50,000 or the equivalentmay be required to pay an approval fee.
- 1.4 For National Events, the national authority of the venue may require such a fee.
- 1.5 For International Events or any event organized in more than one country, World Sailing shall require such a fee, as below:
 - (a) 10% of prize money over €50,000
- 1.6 When there is prize money for a series of events, an approval fee is payable in addition to any other fees applying to the individual events.

Match Racing Events

- 1.7 For the Open Match Racing World Championships (MRWC) and Open Graded Match Racing Events, the following fees apply:
 - (a) Grading Fees
 - (i) MRWC: €1,500
 - (ii) Grade 1: €600
 - (iii) Grade 2: €300
 - (b) Advertising Fees
 - (i) MRWC: €3,100
 - (ii) Grade1: €750
 - (iii) Grade 2 – 5: €375 for events with cash or cashable prizes, appearance payments, individual sponsorship payments by the event organizers or otherwise, or other benefits of a similar nature totalling more than €15,500 or the equivalent.

- 1.8 The advertising fee is regardless of the level of advertising.
- 1.9 The above fees shall apply to Women's Match Racing events when the event offers cash or cashable prizes, appearance payments, individual sponsorship payments by the event organizers or otherwise, any/or other benefits of a similar nature totalling more than €15,500 or the equivalent.

Payment for Umpires

- 1.10 For Graded Match Racing Events, International Umpires shall be paid in accordance with this Regulation:
- (a) The Board shall specify the fees payable from time to time and may specify different fees depending on the role of the umpire at the event (e.g. Chief Umpire, Deputy Chief Umpire etc.).
 - (b) The fees shall be based on the number of racing days of an event, with an appropriate additional amount for travel and any other required days' attendance.
 - (c) The fees payable for any event shall be the most recent that have been specified by the Board not less than 12 months before the start of the event.
 - (d) Fees shall only be paid in relation to the following events:
 - (i) World Sailing Open Match Racing World Championships;
 - (ii) Open Grade 1 Events; and
 - (iii) Open Grade 2 to 5 Events and all Women's Match Racing Events with cash or cashable prizes, appearance payments, individual sponsorship payments by the event organizers or otherwise, any/or other benefits of a similar nature totalling more than €15,500 or the equivalent.
 - (e) When a Women's Grade 1 or 2 Match Racing event is combined with an Open Match Racing Grade 1 or 2 event then the fees payable shall be based on all race days of the combined event.

Fees for Major Events, Events of Classes and World Sailing Events

- 1.11 Fees due to World Sailing from Major Events, Events of Classes and World Sailing Events in respect of Advertising and Approval Fees shall be negotiated as a single fee to cover all rights, including any Media Rights owned by the World Sailing.

Non-Payment of Fees

- 1.12 Where World Sailing has the right to appoint Race Officials and
- (a) where fees in respect of an event are payable and have not been paid by the day before the day of the first scheduled race of the event; or
 - (b) where fees are unpaid in respect of:
 - (i) other events organised by either the same organizing authority; or
 - (ii) other events organized or controlled by any body, organization or authority concerned with the current event,

then World Sailing may instruct race officials appointed to the event to refrain from officiating in the event or to withdraw from it.

Commercial Rights

- 1.13 World Sailing exclusively owns and controls all commercial rights in and to the World Sailing Events, such commercial rights to include, without limitation and in each case on a worldwide basis, all:
- (a) audio, visual and audio-visual and data rights (in every medium, whether or not existing as at the date of these Regulations);
 - (b) sponsorship, advertising, merchandising, marketing and other forms of rights of association;
 - (c) ticketing, hospitality and other concession rights; and
 - (d) other rights to commercialise the World Sailing Events (including without limitation any so-called "event rights" and any right to authorise the taking of bets on the World Sailing Events).
- 1.14 World Sailing is entitled to exploit the commercial rights in such manner as it considers appropriate, including granting licences in respect of the same (or part thereof) to relevant Member National Authority or other third party(ies) from time to time.

Media Rights

- 1.15 Media Rights mean:
- (a) the right to communicate or interact via the Internet, or other system with information including, but not limited to, statistics, rules, bulletins, calendars, news, and results; and
 - (b) the right to transmit thereon audio-visual and/or audio-visual live and/or delayed coverage of an event.
- 1.16 Notwithstanding the generality of the foregoing, the term 'Media Rights' includes any such rights to information which is stored, reproduced or transmitted in digital or analogue form or by digital or analogue methods or by use of any protocol.
- 1.17 World Sailing is the first owner of all media rights of any event using The Racing Rules of Sailing.
- 1.18 Media rights in respect of the Olympic Sailing Competition are the property of the International Olympic Committee and all monies derived from these rights allocated to World Sailing are the property of the Federation.
- 1.19 No club, World Sailing Class Association, organization, entity or person or any combination thereof, may negotiate or enter into or benefit from any agreement or transaction of any kind by which cash or other consideration is received for the grant of any media rights in respect of any such event except with the express written consent of World Sailing. No consent is required in respect of the following events:
- (a) World Sailing Class Association world championships and continental championships and other world championships approved by World Sailing
- Unless otherwise agreed with World Sailing, World Sailing Classes shall be automatically licensed by World Sailing, without fee, to such media rights for their World Sailing approved Class World Championships and Continental Championships, and other classes in respect of other World Championships approved by World Sailing.

(b) National Events

Member National Authorities shall be automatically licensed, without fee, to the media rights to such events held in the Member National Authority's country. The Member National Authority may sub-license such media rights to the Event Organizing Authority of the event.

(c) An International Event taking place in one country:

(i) World Sailing Graded Events

On application to World Sailing, the media rights may be licensed to the Member National Authority, without fee. The Member National Authority may sub-licence the media rights to the event Organizing Authority of the event.

(ii) Other Events

Unless otherwise agreed with World Sailing, on application to World Sailing, the media rights shall be licensed to the Member National Authority without fee. The Member National Authority may sub-licence the media rights to the Event Organizing Authority of the event.

(d) Notwithstanding (a), (b) and (c) above, a fee may be charged only if such events regularly produce a significant amount of revenue.

(e) An International Event taking place in more than one country:

On application to World Sailing, the media rights may be licensed to the Member National Authority of the event organizing authority. A fee may be charged. The Member National Authority may sub-licence the media rights to the event organizing authority.

(f) Major Events/Events of Classes/World Sailing Events

On application to World Sailing, any media rights World Sailing may have for Major Events, Events of Classes and World Sailing Events, may be licensed to the event organizing authority or other organization at Board's discretion. No additional fee shall be charged.

POLICY DETAILS

Date made: [Insert date of policy adoption]
Date registered: 9 November 2024
Date commenced: 9 November 2024
Date amended

Responsible committee: Board
Administered by: Chief Executive Officer
Review date: November 2028
Related documents:

AMENDMENT HISTORY

PROVISION	AMENDMENT	DATE
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